

SERVICE OFFERING

Making a difference through sustainable value.



Who are CORUM?

We are a well-established and proven consultancy operating throughout New Zealand. We specialise in the delivery of strategic outcomes underpinned by practical, implementable approaches fully supported by our team of subject matter experts.

Our Approach

CORUM intimately understands best practice, however unlike many of our competitors, we always temper this with practicality and achievability.

We recognise that adoption of process and change is also one of the most challenging areas in many organisations and ensure we deliver accordingly.

We recognise operational constraints need to be balanced with an absolute need to succeed. Our approach effectively targets outputs that are value-rich, appropriate and actionable. CORUM ensures we fully understand the requirements of our clients and are confident that we provide the best possible resources at the best possible price.

CORUM prides itself on our honest, transparent and collaborative approach to business.

Understanding that we may be engaged as Subject Matter experts to meet a need and deliver immediate value, we always seek to ensure the knowledge and skills gained are passed onto our clients to better enable them going forward.

Our Customers

We are the trusted partner of choice across a broad client set through Central and Local Government, private sector and not for profits.

We ensure our clients benefit from each and every engagement.

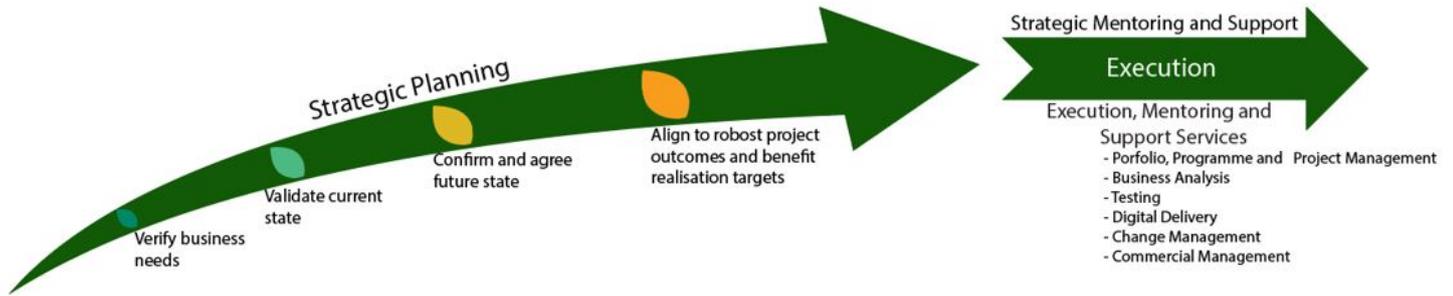
Our Key Propositions

- C³ Virtual CIO (vCIO), CIO Mentor and CIO Support
- DX - Digital Enablement Strategy and Guidance
- P³ Portfolios, Programmes and Projects
- Subject Matter Expertise resourcing

Our Key Differentiators

- A company built on a foundation of honesty, integrity, and transparency;
- We build enduring partnerships, consistently delivering value;
- CORUM only provide experienced and capable practitioners, who have proven themselves with CORUM over many years;
- We have a 100% track record for successful delivery; and
- Operating across all sectors and verticals allows us to cross pollinate opportunities not necessarily apparent.

p³ service offering



CORUM provides key subject matter capability to enable our clients to deliver more effectively, more efficiently and with greater confidence.

CORUM recognise how external experience and expertise can support internal capability. This is provided through our deep and substantial experience across project related services though to design and establishment of Enterprise Portfolio Management solutions.

Key capability of the P³ service offering are:

- Understanding how your organisation plans and executes on strategic and BAU initiatives ensuring that effective governance and reporting is put in place to assure initiatives realise the benefits they set out to achieve;
- Expertly assessing existing delivery capability and providing recommendations to maximise the likelihood of delivering successful outcomes;
- Provide underlying project and change management skills to ensure activities planned are effectively managed to budget, timeframes and outcomes;
- Mentor and support internal staff to effectively plan and execute change, to reduce the time to deliver projects and reduce expenditure on external project resourcing;
- Remove barriers created by lack of knowledge, experience, aging technology, policies and/or process;
- Review inflight projects or change initiatives and conduct quality assurance to drive successful outcomes and benefits realisation.

Our Engagement Model



Collaboratively understanding our clients' needs and proposing an approach to best meet those needs is key to a successful outcome.

Our engagement strategy is based on the philosophy of **"we succeed when our clients succeed"**.

We offer the best fit engagement model for the specific needs of the client every time by adopting a flexible approach.

Call us today to arrange an initial consultation.

Value of this service

- Our approach is to assess the right practice, rather than documented best practice, through developing a solution that meets a client's needs as opposed to forcing the clients to other outcomes to fit a solution;
- Supporting skills and resources of a consulting organisation with a record of practical, cost-effective and assured outcomes;
- Artefacts, knowledge and experience to fast-track and assure outcomes;
- Relationships, innovation and information across the multiple verticals P³ covers;
- Resources that meet targeted costs and outputs but not necessarily a full-time resource; and
- Backup and support through the CORUM P³ organisational depth.

Expertise and Certified Capability

- Programme & Project Management;
- Mentoring and Support;
- Business Integration;
- Technical Leadership;
- Training development and delivery;
- Commercial Management;
- Governance;
- Directional and Alignment Reviews;
- Project Recovery;
- Staff Selection and validation Partner Optimisation;
- Technical Management; and
- Business Change Management.

What does it cost?

We offer competitive rates, fixed and floating. Each delivery is unique, give us a call to arrange an initial consultation.